



B. Zee Brokerage Ltd.

POSITION: SENIOR SALES EXECUTIVE

Position Summary:

The successful candidate will be responsible for selling our Canadian Customs Brokerage services. You are a front line point of contact to the customer so a general knowledge of both customs brokerage services and overall international trade solutions is important. This is a very independent position which requires an individual who is extremely motivated and results oriented.

Responsibilities:

The primary role of the Senior Level Sales Executive is to increase market share through soliciting and capturing new accounts. This includes the solicitation of potential clients, negotiating on our behalf and capturing new accounts. If you have both industry and sales knowledge, along with a relentless drive to succeed, you will find this a very rewarding position.

Required skills/experience:

- Three or more years of experience in sales, preferably within the Customs Brokerage / International Trade industry.
- A relentless drive
- Self-motivated individual who is result-based driven.
- Excellent interpersonal and communication skills
- Access to existing client base is a plus.

If you are dedicated and possess great work ethic, you will fit perfectly within our organization.

We offer very competitive compensation.

Please forward your resume and cover letter to: HR@bzeebrokerage.com

Thank you in advance but only those candidates who qualify for this position will be contacted.